

DBE ENTERPRISES



MARCH 2003 ISSUE 3



Don't Sleep!

Regardless of what you might have heard, contractors are still soliciting DBE firms on the LRT project. That's right. While there are not many opportunities left, there are some. Contractors are seeking quotes ranging from material suppliers to various contract work.

Contractors remain focused and committed to achieve the 15% DBE goal established by the Met Council. In fact Mn/TC has developed a plan for soliciting DBE firms that has been accepted by all its major contractors and by Mn/DOT. Please contact the various contractors, or stay tuned to this publication for more information.

Johnnie Burns

★ DBE Opportunity ★

Constructing Success: Best Practices Workshops for Disadvantaged and Small Construction and Construction - Related Businesses.

Tuesday March 25, 2003

Summary: The goal of Constructing Success in Construction is to build a more competitive construction industry in Minnesota. A team comprised of small and disadvantaged construction businesses, major contractors, and a public agency developed this training which addresses many of the questions and issues that companies like yours struggle with each day. We invite you to participate in this experience, and use what you learn to ensure your businesses' future success.

The training is sponsored by the Metropolitan Council, Association of General Contractors, National Association of Minority Contractors, and the Association of Women Contractors.

Cost: \$25.00 (scholarships available)

Date: Tuesday, March 25, 2003

Time: 7:30 a.m. - 5:00 p.m.

Place: Four Points Sheraton, 1330 Industrial Boulevard
Minneapolis, MN 55413, 612-331-1900

For information:

Call Roderic Southall at 651-602-1184 or 1769.

To register:

Mail registration fee to AWC, 16112 Wake Street NE., Anoka, MN 55304

Deadline for registration is March 20, 2003

Workshops

Am I in the Right Business?, Leads/Marketing Your Business, Determining Whether Or Not To Bid, Bidding and Estimating, Job Costing and Cost Controls, Cash Management Strategies, and featuring: Power Play (Each attendee gets "face time" with representatives from major contractor representatives).

A short dictionary of construction terminology

Contractor - A gambler who never gets to shuffle, cut or deal.

Bid Opening - A poker game in which the losing hand wins.

Bid - A wild guess carried out to two decimal places.

Low Bidder - A contractor who is wondering what he left out.

Engineer's Estimate - The cost of construction in heaven.

Project Manager - The conductor of an orchestra in which every musician is in a different union.

Taken from <http://www.constructionlaw.com/FSL5CS/Custom/Humor.asp>



MEDA Training Sessions

For information call Tim Wagner at 612-259-6579

March 13: A Rider Bennett/MEDA Series Session: Workplace Safety & Health

- MN/OSHA & Workers Compensation regulations & requirements
- Worker's Compensation & bonding requirements
- Checking and shopping - Worker's Compensation rates and policies -
- Tort lawsuit liability

Location: Rider Bennett conference room, 333 7th St. E., 19th floor.

Time: 7:30 a.m. Registration and breakfast, 7:45 a.m. - 9:30 a.m.

Session Cost: \$25, parking and continental breakfast included.

May 8: A Lurie, Besikof, Lapidus Seminar: The Inner Workings of Quickbooks

Learn how to use the features in Quickbooks that will let you count your money easily and accurately.

Location: Lurie Besikof Lapidus conference room, 2501 Wayzata Blvd.

Time: 1:30 p.m. Registration, 2:00 to 4:00 p.m.

Session Cost: \$35. Free parking in Lurie Besikof lot.

May 15: A Rider Bennett/MEDA Series Session:

Business Formation- Capitalization Options Choice of Business Form

Location: Rider Bennett conference room, 333 7th St. E., 19th floor.

Time: 3:30 p.m.

Registration: 3:45 - 5:30 p.m.

Session Cost: \$25 parking

CONTACTS

For further information on DBE opportunities:

Dick Kline, *MnTC EEO Officer* 612-343-9880
Pat Mosites, *MAC Project Manager* 612-713-7499
Johnnie Burns, *MnDOT* 651-296-7259

For DBE Certification information:

Juan Lopez, *MAC* 612-726-8196
Pat Calder, *Metropolitan Council* 612-349-7463
Johnnie Burns, *MnDOT* 651-296-7259

For information on association membership/partnership:

Dianne Holte, *Assoc. of Women Contractors*
651-481-7939

Francis Onwuala,
Ntl. Assoc. of Minority Contractors
952-928-4667

George Jacobson,
Metropolitan Economic Development Assoc.
612-332-6332

Richard Antell,
MN American Indian Cham. of Comm.
612-870-4533

Val Vargas, *Hispanic Cham. of Comm. MN*
612-729-1138

HIAWATHA PROJECT OFFICE ■ CERESOTA BUILDING

155 5th Avenue South, Suite 300 · Minneapolis, MN 55401

Web: <http://www.dot.state.mn/metro/LRT>

Email: wanda.kirkpatrick@metc.state.mn.us

Phone: 612.215.8200 **Fax:** 612.215.8210



Contractors/Consultants	Total Contract Amount	Total Paid to Date	DBE Paid to Date	(1) DBE % Actual to Date	(2) DBE % Total Contract Value	Target DBE % Goal
Minnesota Transit Constructors (MnTC)	305,343,384	197,122,149	28,097,894	14.25%	9.20%	15%
Other Contractors	5,819,825	5,082,208	726,300	14.29%	12.48%	
O'Brien Kreitzberg (OBK) (3)	14,411,331	10,999,950	2,424,498	22.04%	16.82%	15%
Marsh	545,000	305,000	83,214	27.28%	15.27%	5%
Other Consultants	31,201,709	26,835,449	842,696	3.14%	2.70%	
SUB-TOTAL:	357,321,249	240,344,756	31,174,602	13.39%	9.00%	
Other Commitments *	75,229,324	69,526,138	N/A	N/A	N/A	N/A
TOTAL:	432,550,573	309,870,894	N/A	N/A	N/A	N/A

* ROW, Cooperative Agreements, Other Direct Costs, etc. (1) Calculates DBE percentage based upon DBE dollars expended vs. contract dollars paid to-date (actuals). (2) Calculates DBE percentage based upon DBE dollars expended vs. total contract value.